



## **Mistral Solutions appoints new Chief Executive Officer (CEO)**

*Sanjay Virnave joins as CEO*

**November, 2010**

Mistral Solutions Pvt. Ltd., the leading technology design and systems engineering company providing end-to-end solutions for product design and application deployment, announced the appointment of Sanjay Virnave as its Chief Executive Officer.

The 13-year old home-grown company has over the years established itself as a respected player in product engineering services, defense electronics and homeland security domain, with operations in India and USA.

Sanjay is an industry veteran with an illustrious career in Sales and Marketing spanning 25 years. He has worked with several leading organizations like IDM, PCL, NIIT, Acer and Tulip Telecom, during this period, driving revenues with his strategic leadership skills. Sanjay has vast expertise in handling large accounts and Government. His last assignment was as President of Sales at Tulip Telecom Limited.

Apart from a remarkable industry career, Sanjay also serves as a guest lecturer at several premier management institutes.

“Sanjay is a great addition to the Mistral management team. His vast experience and leadership skills will be pivotal in leading Mistral’s team as we step the pedal on our ambitious growth plans in the coming years”, said, Anees Ahmed, Chairman, Mistral Solutions.

While Sanjay works with the team in strengthening Mistral’s presence in its existing verticals of Product Engineering Services, Defense Solutions and Homeland Security, the founders, Anees Ahmed and Rajeev Ramachandra will continue in full-time executive management role and focus on company strategy, new business initiatives and growth plans.

“Mistral has made a mark for itself globally in the area of cutting-edge technology since its humble beginnings over a decade ago. Mistral provides me the opportunity to draw on my past experience, and work with some of the best minds in the industry. It will be my endeavor to continue offering our customer’s world class products and services across our focus domains, and being a part of the organization’s journey to the next level of excellence.” said Sanjay.