

Mistral to Resell IBM Engineering Lifecycle Management (ELM) Solution in India

Innovative solution to drive business transformation in the Aerospace and Defence sector

Bangalore, India, [insert date] September 2019: Mistral Solutions, a leading technology design and system engineering company, today announced that it has signed an agreement with IBM to resell IBM's ELM solutions to Aerospace & Defence Customers in India. The offering further cements Mistral's mission to introduce state-of-the-art products and solutions that cater to the needs of highly regulated industries such as Aerospace, Defence, Automotive, Transportation and Medical Electronics.

IBM ELM enables customers to tightly control their system design and software development project lifecycle. This results in achieving regulatory compliance through complete traceability of requirements, change management and workflow, quality and test management while supporting active team collaboration.

"Our exposure to the Indian Aerospace and Defence market, combined with two decades of experience in managing complex projects and turnkey solutions has given us insights into the needs and requirements of customers," said Mujahid Alam, CEO, Mistral Solutions Pvt Ltd. "This new business line will help us offer cutting-edge Project Management tools to our longstanding prestigious customers, that increase productivity, decrease time to market, reduce costs and risk, and drive innovation."

Mistral will resell IBM's ELM solution including:

- IBM Engineering Lifecycle Management
- IBM Engineering Lifecycle Optimization Method Composer
- IBM Engineering Requirements Management DOORS Next
- IBM Engineering Workflow Management
- IBM Engineering Test Management
- IBM Engineering Systems Design Rhapsody
- IBM Engineering Lifecycle Optimization Publishing

"IBM's ELM solution helps clients develop connected IoT products in the most effective way while streamlining their processes and complying with industry standards in the most agile manner. This is a key collaboration wherein IBM's Engineering Lifecycle Management will strengthen Mistral's real-time and safety-critical development solutions portfolio specifically tailored to this market," added Rohit Pande, Watson IoT leader, IBM India. "We look forward to this association to expand our role in the Aerospace and Defence sector and add more names to IBM's large and strong base of customers in India."

Mistral is an IBM Business Partner in PartnerWorld, IBM's program that provides partners with the tools and resources to help transform clients into industry leaders.

For more information, visit <u>www.mistralsolutions.com/IBM-ELM</u>. For pricing and customization, please contact sales@mistralsolutions.com.

About Mistral

Mistral is a technology design and systems engineering company providing end-to-end solutions for product design and application deployment. Mistral is focused in three business domains: Product Engineering Services, Aerospace & Defence and Homeland Security. Mistral provides total solutions for a given requirement, which may include hardware design, embedded software development, systems integration and customized turnkey solutions

Mistral's Product Engineering Services are delivered through a proven development process, designed for embedded product development. Mistral's hardware and software team works together in a seamless manner providing expert product designs covering board and FPGA Designs, BSP and Firmware developments, Embedded Application developments, integration of 3rd party solutions, testing & validation, product prototyping, production coordination and product sustenance services. Mistral Solutions is a Platinum Member of Texas Instrument Design Network offering development platforms, reference designs and services in the area of software & hardware design, development and consulting on various TI DSPs platform.

About IBM

For more information on IBM visit: www.ibm.in

For more information on IBM's ELM solutions visit: https://ibm.co/30NHgrW

Contact:

Akhila DS, Assistant General Manager – Marketing Mistral Solutions Pvt. Ltd. No.60, 'Adarsh Regent', 100 Ft. Ring Road, Domlur Extension, Bangalore – 560071

Tel: 91 80 4562 1557

Email: akhila@mistralsolutions.com